

Personal												
	Client (C)				Co-Client (Co)							
Name Date of Birth Employment Income	\$		or	Gender	Retired		\$		Ger or [	nder Retired		
Marital Status		ent:	\$			State of R	Residence					
Retirement Vision												
How much do you need to ref comfortably? How do you plan to ensure you income lasts 25-40 years white inflation impact? What is your distribution strate What will you be doing in retityou are not able to do now?	our retirem le mitigatir egy?	at										
			(	Client					Co-	Client		
Are you eligible?	□ Yes				☐ Receiving Now			□ No □	Recei	ving Now		
Amount of benefit	\$			□ Use P	rogram E	Estimate	\$		Use P	rogram Esti	mate	>
When to start	□ at aç	ge					□ at age	)				
What is your plan for optimizing your benefits?  What is your strategy for												
Medicare in retirement?												
Retirement Income	(pension,	part-tim	ne work	, rental p	property, a	annuities)						
Income Type		Owner C Co		Monthly Amount		St	tarts Ends		S	COLA?	9/	Survivor
				\$								
				\$								
What is your strategy to max your benefits?	imize											
Assets (property, busine	ess, lump-s	sum per	nsion, v	ehicles)								
			Owner	-								Cash
Description		С	Со	Joint	Current Value	Value	Planning to sell this asset?		Year Received/Sold			Received (After-tax)
							□ Yes	□ No				
							☐ Yes	□ No				
							□ Yes	□ No				
							☐ Yes	□ No				

Investment Philosophy					
	7				
What is your investment philosophy, and how did you develop it?					
Do you know how much risk it is taking vs the return it is getting?					
How often do you rebalance your accounts?					
What is your strategy for an extended bear market?					
What is your strategy for your tax allocation?					
Estate					
	Client	Co-Client	Notes		
Will? Medical Directive? PoA?	□ Yes □ No	□ Yes □ No			
Date documents were last reviewed					
What is your strategy if you don't wake up tomorrow?					
What is your strategy for leaving a legacy and what does that mean to you?					
Do you have any plans for charitable contributions or philanthropy?					
Risk Mitigation					
How often do you review and update your insurance policies?  Do you have an emergency fund? How many					
months of expenses does it cover?  How do you plan on managing and reducing debt, including mortgages, credit cards, and other loans?					
What is your long-term care strategy?					
Risk Score				01: 1	0 01: 1
On a scale of 1 to 100, with 1 being the lowest risk and 100 being the highest risk, what's your risk				Client	Co-Client
score?	isk and 100 being t	ie nignest risk, what s	your non		
Notes					

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## Recommended Scenario **Risk Mitigation** Social Security **Great Recession** Long-Term Care Low Returns Inflation Increase Pension Cuts Cuts Loss Probability Recommended Recommended Recommended Recommended Recommended Recommended of Success Current Current Current Current Current Current Annual Income: **Recommended Asset Action Items:** Allocation Annual Expenses: Annual Need:

To determine which investment(s) may be appropriate for you, consult with your financial professional prior to investing. The information provided is not intended to be a substitute for specific individualized tax planning or legal advice. Consult with a qualified tax or legal advisor. There is no assurance that the recommendations provided will yield positive outcomes. The purchase of certain securities may be required to affect some of the strategies. Investing involves risks including possible loss of principle.

Equities

Fixed 📮

Income

Average Annual Withdrawal

Rate:

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## **Accomplishments**

Completed		N/A
	Reallocated accounts	
	Completed Budget	
	War Chest	
	Cash Reserve Bank Strategy	
	Paid off debt	
	Freeze Credit	
	Retired	
	Applied for SS Benefits	
	Applied for Medicare	
	Sold Business	
	Sold Home	
	Downsized/Moved to new home	
	Roth Conversions	
	Start RMDs	
	Consolidate Accounts	
	Opened/Contributing to 529	
	Funded Child's/Grandchild's education	
	Bought Life Insurance	
	Bought Disability Insurance	
	Bought LTC Insurance	
	Updated Home policy	
	Updated auto policy	
	Updated umbrella insurance	
	Created Last Will and Testament	
	Created Healthcare Proxy	
	Created POA	
	Created a Trust	
	Updated Beneficiaries	
	Gifting to Children	
	Gifting to Charity	